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Zappos Experience by Joseph A. Michelli

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The Zappos Experience

Culture Should Be a Verb An excerpt from the book, The Zappos Experience: 5 Principles to Inspire, Engage, and Wow, by Joseph A. Michelli.

The Zappos' Experience: Culture Should Be a Verb | Inc.com

Michelli breaks the approach down into five key elements: Serve a Perfect Fit—create bedrock company values Make it Effortlessly Swift—deliver a customer experience with ease Step into the Personal—connect with customers authentically S T R E T C H—grow people and products Play to Win—play hard, work harder When you enhance the customer experience, increase employee engagement, and create an energetic culture, you can't help but succeed.

The Zappos Experience: 5 Principles to Inspire, Engage ...

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